

AVINASH JHA

Web Developer | Technical Consultant | Client Success Professional

- Kolkata, West Bengal, India
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 - Portfolio: avinash-jha-portfolio.vercel.app
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PROFESSIONAL SUMMARY

Web Developer and Technical Consultant with strong experience in building responsive websites, deploying cloud-based applications, and managing client-focused digital projects. Combines technical expertise with proven leadership, communication, and business development skills to deliver scalable, affordable, and high-impact digital solutions.

CORE SKILLS

Web & Programming: HTML5, CSS3, JavaScript, Python, SQL, Node.js, Express.js

Data & Systems: Database Management, Power BI, Linux OS

Tools & Platforms: Git, GitHub, CRM Configuration, Vercel, Hosting & Deployment

Security & AI: Ethical Hacking (Basics), Cybersecurity Solutions, AI Tools (ChatGPT)

Business Skills: Client Management, Project Coordination, Communication

CERTIFICATIONS

- Certified AI-Driven Professional
 - Certified Advanced Excel with AI
 - Certified Python and Power BI Expert
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PROJECTS

Personal Portfolio Website | HTML, CSS, JavaScript

- Designed and deployed professional portfolio on Vercel
- Integrated pricing, projects, and contact systems

Live: avinash-jha-portfolio.vercel.app

Satyam Foundation Website | HTML, CSS, JavaScript

- Built and maintained website for social organization
- Improved online presence and engagement

Live: satyam-foundation-mushrooms.vercel.app

English Coaching LMS | JavaScript, Database

- Developed learning management system for students and teachers
- Implemented course and data management features

Live: ideal-education-by-ashutosh-sir.vercel.app

PROFESSIONAL EXPERIENCE

Project Manager | Custom Cones India Pvt Ltd, Kolkata | 2022–Present

- Led end-to-end project execution and client delivery
- Coordinated cross-functional teams and stakeholders
- Managed technical and business requirements

Sales Manager / Team Leader (International) | Advance Intelligence System | 2018–2022

- Managed global sales operations and teams
- Supported technology-driven projects and strategy

Business Development Manager / Team Lead | Tailored IT Solution Pvt Ltd | 2015–2018

- Led client on boarding and solution delivery
- Improved CRM and workflow systems

Team Leader – Operations & QA | Global Hand BPO | 2012–2015

- Led operations, reporting, and quality control

Sales Executive | Yantram BPO | 2010–2012

- Handled client acquisition and account management
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EDUCATION

M.A. (Hindi Literature) | RVV Mahavidyalaya, Ahmedabad | 2012–2014

B.A. | RVV Mahavidyalaya, Ahmedabad | 2009–2012

BCA | ICFAI University | 2009–2012

LANGUAGES

English, Hindi

